



USAID Economic Security Program (GESP)

Request For Proposals (RFP)

No. GESP-RFP-002

Wine Education Trainings for Adjara Hospitality Actors

Issue Date: November 11, 2019

WARNING: Prospective Offerors who have received this document from a source other than the USAID Economic Security Program (# 34 I.Chavchavadze Ave., Tbilisi 0179 Georgia, GESPProcurement@dai.com), should immediately contact GESPProcurement@dai.com and provide their name and mailing address in order that amendments to the RFP or other communications can be sent directly to them. Any prospective Offeror who fails to register their interest assumes complete responsibility in the event that they do not receive communications prior to the closing date. Any amendments to this solicitation will be issued and posted via email.

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Synopsis of the RFP

DAI, the implementer of the USAID Economic Security Project (GESP), invites qualified offerors to submit proposals to supply and deliver Wine Education Trainings for Adjara Hospitality Actors.

The offeror(s) shall design and implement training program for wineries, wine guides and frontline staff of catering businesses operating in Adjara region.

In its technical proposal, the interested offeror should provide training curriculum, a comprehensive and detailed action plan for implementation of the assignment(s), as well as suggest and describe the training format and methods.

Along with the technical proposal, the interested offeror should submit a financial proposal / budget and a detailed cost breakdown, requested for implementation of the deliverables specified in detail in the present RFP.

RFP No.	GESP-RFP-002
Issue Date	November 11, 2019
Title	Wine Education Trainings for Adjara Hospitality Actors
Issuing Office & Email/Physical Address for Submission of Proposals	USAID Economic Security Program (GESP) # 34 I. Chavchavadze Ave., Tbilisi 0179 Georgia E-mail for communications/inquiries: GESPProcurement@dai.com E-mail for submission: GESPProcurementInbox@dai.com
Deadline for Receipt of Questions	November 15, 2019 by 18:30, Georgian local time (GMT +4)
Deadline for Receipt of Proposals	November 25, 2019 by 18:30, Georgian local time (GMT +4)
Point of Contact	GESP Procurement Officer Email: GESPProcurement@dai.com
Anticipated Award Type	Firm Fixed Price Subcontract
Basis for Award	An award will be made based on the Trade Off Method. The award will be issued to the responsible and reasonable offeror who provides the best value to DAI and its client using a combination of technical and cost/price factors.

1. Introduction and Purpose

1.1 Purpose

DAI, the implementer of the USAID Economic Security Project (GESP), invites qualified offerors to submit proposals to supply and deliver Wine Education Trainings for Adjara Hospitality Actors in support of program implementation. The USAID/ Economic Security Program identified wine tourism as a high priority value chain due to its potential to increase competitiveness, increase rural employment, and generate sales revenues for MSMEs. In order to address the existing knowledge gaps, the USAID Economic Security Program, in close partnership with Adjara Tourism and Resorts Department, plans to offer a Wine Education Program to Adjara region wine tourism sector stakeholders, including female and male wine cellar owners, female and male cultural and wine guides, and female and male frontline staff of food service providers. The Wine Education Program's objective is to facilitate wine tourism advancement in the Adjara region by upgrading the knowledge and skills of MSMEs, as well as individuals, which will increase employment as well as revenues.

1.2 Issuing Office

The Issuing Office and Contact Person noted in the above synopsis is the sole point of contact at DAI for purposes of this RFP. Any prospective offeror who fails to register their interest with this office assumes complete responsibility in the event that they do not receive direct communications (amendments, answers to questions, etc.) prior to the closing date.

1.3 Type of Award Anticipated

DAI anticipates awarding a Fixed Firm Price Subcontract. This subcontract type is subject to change during the course of negotiations.

A Firm Fixed Price Subcontract is: An award for a total firm fixed price, for the provision of specific services, goods, or deliverables and is not adjusted if the actual costs are higher or lower than the fixed price amount. Offerors are expected to include all costs, direct and indirect, into their total proposed price.

2. General Instructions to Offerors

2.1 General Instructions

"Offeror", "Subcontractor", and/or "Bidder" means a firm proposing the work under this RFP. "Offer" and/or "Proposal" means the package of documents the firm submits to propose the work.

Offerors wishing to respond to this RFP must submit proposals, in English, in accordance with the following instructions. Offerors are required to review all instructions and specifications contained in this RFP. Failure to do so will be at the Offeror's risk. If the solicitation is amended, then all terms and conditions not modified in the amendment shall remain unchanged.

Issuance of this RFP in no way obligates DAI to award a subcontract or purchase order. Offerors will not be reimbursed for any costs associated with the preparation or submission of their proposal. DAI shall in no case be responsible for liable for these costs.

Proposals are due no later than November 25, 2019 by 18:30, Georgian local time (GMT +4), to be submitted electronically to GESPProcurementInbox@dai.com. The RFP number and title of the activity must be stated in the subject line of the email. Cost and technical proposals shall be submitted in a single email. Late offers will be rejected except under extraordinary circumstances at DAI's discretion.

The submission to DAI of a proposal in response to this RFP will constitute an offer and indicates the Offeror's agreement to the terms and conditions in this RFP and any attachments hereto. DAI reserves the right not to evaluate a non-responsive or incomplete proposal.

2.2 Proposal Cover Letter

A cover letter shall be included with the proposal on the Offeror's company letterhead with a duly authorized signature and company stamp/seal using **Attachment B** as a template for the format. The cover letter shall include the following items:

- The Offeror will certify a validity period of 90 days for the prices provided.
- Acknowledge the solicitation amendments received.

2.3 Questions regarding the RFP

Each Offeror is responsible for reading and complying with the terms and conditions of this RFP. Requests for clarification or additional information must be submitted in writing via email or in writing to the Issuing Office as specified in the Synopsis above. No questions will be answered by phone. Any verbal information received from a DAI or GESP employee or other entity shall not be considered as an official response to any question regarding this RFP.

Copies of questions and responses will be distributed in writing to all prospective bidders who are on record as having received this RFP after the submission date specified in the Synopsis above.

3. Instructions for the Preparation of Technical Proposals

Technical proposals shall be sent in a separate email from cost/price proposals and shall be clearly labeled as **"VOLUME I: TECHNICAL PROPOSAL LOT 1"** or **"VOLUME I: TECHNICAL PROPOSAL LOT 2"** or **"VOLUME I: TECHNICAL PROPOSAL LOT 3"** or **"VOLUME I: TECHNICAL PROPOSAL COMPLETE"**.

Technical proposals shall include the following content

1. Technical Approach - Description of the proposed services which meets or exceeds the stated technical specifications or scope of work. The proposal must show how the Offeror plans to complete the work and describe an approach that demonstrates the achievement of timely and acceptable performance of the work.
2. Management approach – Description of the Offeror's staff assigned to the project. The proposal should describe how the proposed team members have the necessary experience and capabilities to carry out the Technical Approach.
3. Past Performance –Provide a list of at least three (3) recent awards of similar scope and duration. The information shall be supplied as a table, and shall include the legal name and address of the organization for which services were performed, a description of work performed, the duration of the work and the value of the contract, description of any problems encountered and how it was resolved, and a current contact phone number of a responsible and knowledgeable representative of the organization. See **Attachment F**.

3.1 Services Specified

For this RFP, DAI is in need of the services described in **Attachment A**.

3.2 Technical Evaluation Criteria

Each proposal will be evaluated and scored against the evaluation criteria and evaluation sub-criteria, which are stated in the table below. Cost/Price proposals are not assigned points, but for overall evaluation purposes of this RFP, technical evaluation factors other than cost/price, when combined, are considered significantly more important than cost/price factors.

Evaluation Criteria	Maximum Points
Technical Approach and proposal:	
The offeror shall provide a detailed description of the methodology for achieving present SoW requirements, how the objectives, and anticipated deliverables required under this RFP will be achieved, number of working days required for the fulfillment of each task/deliverable, Gantt Chart indicating the detailed timeframe and sequence of activities.	40
Corporate Capabilities, including past performance and qualifications of assigned trainer(s):	
The offeror shall provide a detailed description of experience in developing and delivering wine education trainings for different audiences (wineries, tour guides, frontline personnel of catering businesses, etc.,).	20
The offeror shall provide a detailed description of experience in organizing large-scale educational programs/ trainings, including arranging administrative and logistical issues related to training program implementation.	20
Trainers assigned for the activities should have at least 5 years of experience in developing training materials and delivering trainings on one or more training topics listed under the description part of each deliverable	20
Total Points	100 points

4. Instructions for the Preparation of Cost/Price Proposals

4.1 Cost/Price Proposals

Cost/Price proposals shall be sent in a separate email from technical proposals and shall be clearly labeled as **“VOLUME II: COST/PRICE PROPOSAL LOT 1”** or **“VOLUME II: COST/PRICE PROPOSAL LOT 2”** or **“VOLUME II: COST/PRICE PROPOSAL LOT 3”** or **“VOLUME II: COST/PRICE PROPOSAL COMPLETE”**.

Offerors shall complete the template Price Schedule (**Attachment C**). Offers shall also provide a fully detailed budget to supplement the prices presented in the Price Schedule.

These services are eligible for VAT exemption under the DAI prime contract.

The Subcontractor is responsible for all other applicable taxes and fees, as prescribed under the applicable laws for income, compensation, permits, licenses, and other taxes and fees due as required.

5. Basis of Award

5.1 Best Value Determination

DAI will review all proposals, and make an award based on the technical and cost evaluation criteria stated above and select the offeror whose proposal provides the best value to DAI. DAI may also exclude an offer from consideration if it determines that an Offeror is "not responsible", i.e., that it does not have the management and financial capabilities required to perform the work required.

Evaluation points will not be awarded for cost. Cost will primarily be evaluated for realism and reasonableness. DAI may award to a higher priced offeror if a determination is made that the higher technical evaluation of that offeror merits the additional cost/price.

DAI may award to an Offeror without discussions. Therefore, the initial offer **must contain the Offeror's best price and technical terms.**

5.2 Responsibility Determination

DAI will not enter into any type of agreement with an Offeror prior to ensuring the Offeror's responsibility. When assessing an Offeror's responsibility, the following factors are taken into consideration:

1. Provide evidence of the required business licenses to operate in the host country.
2. Evidence of a DUNS number (explained below and instructions contained in Attachment D).
3. The source, origin and nationality of the products or services are not from a Prohibited Country (explained below).
4. Having adequate financial resources to finance and perform the work or deliver goods or the ability to obtain financial resources without receiving advance funds from DAI.
5. Ability to comply with required or proposed delivery or performance schedules.
6. Have a satisfactory past performance record.
7. Have a satisfactory record of integrity and business ethics.
8. Have the necessary organization, experience, accounting and operational controls and technical skills.
9. Have the necessary production, construction and technical equipment and facilities if applicable.
10. Be qualified and eligible to perform work under applicable laws and regulations.

6. Anticipated post-award Deliverables

Upon award of a subcontract, the deliverables and deadlines detailed in below table will be submitted to DAI. The Offeror should detail proposed costs per deliverable in the Price Schedule. Each deliverable must be submitted to and approved by DAI before payment will be processed.

Interested offerors are able to submit Proposals for Lot 1, Lot 2, Lot 3, or any combination thereof. Only one application should be submitted, specifying for which lot(s) the applicant is applying (Lot 1, Lot 2, Lot 3 or any combination thereof).

Lot 1: Training program for wine cellar owners/workers operating in Adjara region

No.	Deliverable Description	Due Date
1	Deliverable 1: Training program for wine cellar owners/workers operating in Adjara region	
1.1	Training program outline/training curriculum	Within 3 working days of award
1.2	List of wineries/training facilities (in Kakheti and Shida Kartli, if the latter is included in the training program) hosting the study visit participants from Adjara	Within 3 working days of award
1.3	Detailed agenda and a schedule of the training program, including the dates and names of the venues/wineries, the study visit participants will be visiting within the framework of the study visit / training	Within 3 working days of award
1.4	Name of the hotel/guest houses where the study visit participants from Adjara will be accommodated	Within 3 working days of award
2	Deliverable 2: Organization of a study visit and delivery of a training for up to 15 wineries operating in Adjara region (The activity should start within 10 working days of award)	
2.1	Study visit and training delivery report (narrative part not exceeding 3 pages) with relevant annexes as participants' lists provided in the Program standard Participants Registration Form, photos, training pre and post assessment test copies	Within 5 working days upon completion of the study visit for wineries

No.	Deliverable Description	Due Date
	and scores gained by the study visit participants, list of participants who will be granted certificates	
3	Deliverable 3: Hold a Certificate Award Ceremony (Within 10 working days upon completion of all the study visit)	
3.1	Debrief not to exceed 2 pages of the event logistics and list of awardees, with photos included as an annex	Within 3 working days after the Certificate Award Ceremony
4	Deliverable 4: Final report (narrative part not exceeding 5 pages) summarizing the delivered activities, certificate award ceremony, results achieved, stakeholder's feedback and prospects for further improvement of the training participants' operation, service and performance	Within 15 working days upon completion of all the activities required under the Lot 1

Lot 2: Training program for cultural / wine guides operating in Adjara region

No.	Deliverable Description	Due Date
1	Deliverable 1: Training program for cultural / wine guides operating in Adjara region	
1.1	Training program outline/training curriculum	Within 3 working days of award
1.2	List of wineries/training facilities (in Kakheti and Shida Kartli, if the latter is included in the training program) hosting the study visit participant tour guides from Adjara	Within 3 working days of award
1.3	Detailed agenda and a schedule of the training program, including the dates and names of the venues/wineries, the study visit participants will be visiting within the framework of the training	Within 3 working days of award
1.4	Name of the hotels/guest houses where the study visit participants from Adjara will be	Within 3 working days of award

No.	Deliverable Description	Due Date
	accommodated	
2	Deliverable 2: Organization of a study visit and delivery of a training for up to 25 cultural/wine guides from Adjara region (The activity should start within 10 working days of award)	
2.1	Study visit / training delivery report (narrative part not exceeding 3 pages) with relevant annexes as participants' lists provided in the Program standard Participants Registration Form, photos, training pre and post assessment test copies and scores gained by the study visit participants, list of participants who will be granted certificates	Within 5 working days upon completion of the study visit for cultural/wine guides
3	Deliverable 3: Certificate Award Ceremony (Within 10 working days upon completion of all the study visit)	
3.1	Debrief not to exceed 2 pages of the event logistics and list of awardees, with photos included as an annex	Within 3 working days after the Certificate Award Ceremony
4	Deliverable 4: Final report (narrative part not exceeding 5 pages) summarizing the delivered activities, including the certificate award ceremony, results achieved, stakeholder's feedback and prospects for further improvement of the training participants' operation, service and performance	Within 15 working days upon completion of all the activities required under the Lot 2

Lot 3: Training program for frontline catering staff of MSMEs operating in Adjara region

No.	Deliverable Description	Due Date
1	Deliverable 1: Training program for frontline catering staff of MSMEs operating in Adjara region	
1.1	Training program outline/training curriculum	Within 3 working days of award

No.	Deliverable Description	Due Date
1.2	Tentative training venue in Batumi - a list of restaurants/cafés where the training for frontline-staff is planned to take place	Within 3 working days of award
1.3	Detailed agenda and a schedule of the training program, including the dates and names of the training venue (s)	Within 3 working days of award
2	Deliverable 2: Organization of Wine Education training for up to 25 female and male managers and frontline staff of catering businesses (restaurants, cafes, etc.,) operating in Batumi (The activity should start within 10 working days of award)	
2.1	Training delivery report (narrative part not exceeding 3 pages) with relevant annexes as participants' lists provided in the Program standard Participants Registration Form, photos, training pre and post assessment test copies and scores gained by the study visit participants, list of participants who will be granted certificates	Within 5 working days upon completion of the study visit for managers and frontline staff
3	Deliverable 3: Certificate Award Ceremony (Within 10 working days upon completion of all the training event)	
3.1	Debrief not to exceed 2 pages of the event logistics and list of awardees, with photos included as an annex	Within 3 working days after the Certificate Award Ceremony
4	Deliverable 4: Final report (narrative part not exceeding 5 pages) summarizing the delivered activities, certificate award ceremony, results achieved, stakeholder's feedback and prospects for further improvement of the training participants' operation, service and performance	Within 15 working days upon completion of all the deliverables specified under the Lot 3

7. Inspection & Acceptance

The designated DAI Project Manager will inspect from time to time the services being performed to determine whether the activities are being performed in a satisfactory manner, and that all equipment or supplies are of acceptable quality and standards. The subcontractor shall be responsible for any countermeasures or corrective action, within the scope of this RFP, which may be required by the DAI Chief of Party as a result of such inspection.

8. Compliance with Terms and Conditions

8.1 General Terms and Conditions

Offerors agree to comply with the general terms and conditions for an award resulting from this RFP. The selected Offeror shall comply with all Representations and Certifications of Compliance listed in **Attachment G**.

8.2 Source and Nationality

Under the authorized geographic code for its contract DAI may only procure goods and services from the following countries.

Geographic Code 937: Goods and services from the United States, the cooperating country, and "Developing Countries" other than "Advanced Developing Countries: excluding prohibited countries. A list of the "Developing Countries" as well as "Advanced Developing Countries" can be found at:

<http://www.usaid.gov/policy/ads/300/310maa.pdf> and
<http://www.usaid.gov/policy/ads/300/310mab.pdf> respectively.

Geographic Code 110: Goods and services from the United States, the independent states of the former Soviet Union, or a developing country, but excluding Prohibited Countries.

DAI must verify the source and nationality of goods and services and ensure (to the fullest extent possible) that DAI does not procure any goods or services from prohibited countries listed by the Office of Foreign Assets Control (OFAC) as sanctioned countries. OFAC sanctioned countries may be searched within the System for Award Management (SAM) at www.SAM.gov. The current list of countries under comprehensive sanctions include: Cuba, Iran, North Korea, Sudan, and Syria. Goods may not transit through or be assembled in comprehensive sanctioned origin or nationality countries nor can the vendor be owned or controlled by a prohibited country. DAI is prohibited from facilitating any transaction by a third party if that transaction would be prohibited if performed by DAI.

By submitting a proposal in response to this RFP, Offerors confirm that they are not violating the Source and Nationality requirements of the goods or services being offered and that the goods and services comply with the Geographic Code and the exclusions for prohibited countries outlined above.

8.1 Data Universal Numbering System (DUNS)

There is a **mandatory** requirement for your organization to provide a DUNS number to DAI. The Data Universal Numbering System is a system developed and regulated by Dun & Bradstreet (D&B) that assigns a unique numeric identifier, referred to as a "DUNS number" to a single business entity. Without a DUNS number, DAI cannot deem an Offeror "responsible" to conduct business with and therefore, DAI will not enter into a subcontract/purchase order or monetary agreement with any organization. The determination of a successful offeror/applicant resulting from this RFP/RFQ/RFA is contingent upon the winner providing a DUNS number to DAI. Offerors who fail to provide a DUNS number will not receive an award and DAI will select an alternate Offeror.

All U.S. and foreign organizations which receive first-tier subcontracts/ purchase orders with a value of \$30,000 and above **are required** to obtain a DUNS number prior to signing of the agreement.

Organizations are exempt from this requirement if the gross income received from all sources in the previous tax year was under \$300,000. DAI requires that Offerors sign the self-certification statement if the Offeror claims exemption for this reason.

For those required to obtain a DUNS number, see **Attachment D** - Instructions for Obtaining a DUNS Number - DAI'S Vendors, Subcontractors

For those not required to obtain a DUNS number, see **Attachment E**: Self Certification for Exemption from DUNS Requirement

9. Procurement Ethics

Neither payment nor preference shall be made by either the Offeror, or by any DAI staff, in an attempt to affect the results of the award. DAI treats all reports of possible fraud/abuse very seriously. Acts of fraud or corruption will not be tolerated, and DAI employees and/or subcontractors/grantees/vendors who engage in such activities will face serious consequences. Any such practice constitutes an unethical, illegal, and corrupt practice and either the Offeror or the DAI staff may report violations to the Toll-Free Ethics and Compliance Anonymous Hotline at +1 855-603-6987, via the DAI website, or via email to FPI_hotline@dai.com. DAI ensures anonymity and an unbiased, serious review and treatment of the information provided. Such practice may result in the cancellation of the procurement and disqualification of the Offeror's participation in this, and future, procurements. Violators will be reported to USAID, and as a result, may be reported to the U.S. Department of Justice to be included in a Restricted Parties list, preventing them from participating in future U.S. Government business.

Offerors must provide full, accurate and complete information in response to this solicitation. The penalty for materially false responses is prescribed in Section 1001 of Title 18 of the United States Code.

In addition, DAI takes the payment of USAID funds to pay Terrorists, or groups supporting Terrorists, or other parties in exchange for protection very seriously. Should the Terrorist, groups or other parties attempt to extort/demand payment from your organization you are asked to immediately report the incident to DAI's Ethics and Compliance Anonymous Hotline at the contacts described in this clause.

By submitting an offeror, offerors certify that they have not/will not attempt to bribe or make any payments to DAI employees in return for preference, nor have any payments with Terrorists, or groups supporting Terrorists, been attempted.

10. Attachments

10.1 Attachment A: Scope of Work for Services or Technical Specifications

BACKGROUND AND JUSTIFICATION

The purpose of the USAID Economic Security Program (Program), implemented by DAI, is to accelerate broad-based growth of sectors outside of agriculture that show strong potential to create jobs, to increase incomes, to increase micro, small, and medium enterprise (MSME) revenues, and to support diversification to more productive economic activities, including tourism and up to three additional sectors.

The USAID Economic Security Program accelerates the economic transformation of the country by attracting the capital and technologies needed for growth. It harnesses Georgia's growing market dynamism and catalyze multi-stakeholder problem-solving and co-investment. By putting the private sector in the lead, the Program ensures sustainability, local ownership, and self-reliance.

DAI uses a facilitative value chain development approach. This approach places market actors and other value chain stakeholders (public and private) at the center of the change process and invites them to define problems and co-create solutions. Using timebound "smart incentives," the Program then co-invests with market actors in their own pro-growth solutions.

The USAID Economic Security Program is committed to diversity in its policies, initiatives, and relationships, as well as in its efforts to build, maintain, and promote a culture of equity and inclusion.

The USAID/ Economic Security Program identified a wine tourism as a high priority value chain due to its potential to increase competitiveness, increase rural employment, and generate sales revenues for MSMEs.

Wine tourism has been rapidly developed over the last decade in Georgia, especially in Kakheti and Shida Kartli regions, which have centuries-old traditions of grape growing, wine production, and wine cellar maintenance. However, in some regions, including Adjara, wine tourism remains a relatively new business activity. The industry started to expand over the recent years due to targeted promotional activities that Adjara Tourism and Resorts Department pursues, nevertheless, the wine tourism sector has not reached its full-scale potential in this area. This notwithstanding, there is still a disparity between men and women working in the wine tourism, women mostly employed in wine manufacturing rather than in leadership and senior roles.

The reasons for wine tourism sluggish development include underdeveloped infrastructure, poor customer service, improper marketing, and very a limited knowledge of wine tourism industry stakeholders of certain critical components, such as local and international wine varieties, advanced technologies of grape growing and wine production, wine quality assessment methods, identification of wine diseases, wine service standards, food and wine pairing, and key principles for wine cellar operation.

To address the afore-mentioned knowledge gaps, the USAID Economic Security Program, in close partnership with Adjara Tourism and Resorts Department, plans to offer a Wine Education Program to Adjara region wine tourism sector stakeholders, including female and male wine cellar owners, female and male cultural and wine guides, and female and male frontline staff of food service providers.

The Wine Education Program's objective is to facilitate wine tourism advancement in the Adjara region by upgrading the knowledge and skills of MSMEs, as well as individuals, which will increase employment as well as revenues.

OBJECTIVE / SCOPE OF WORK

Through the Request for Proposals (RFP), the Program seeks to solicit offers from training and consulting service vendor (s), which shall suggest the best approaches, including appropriated methods and format of the trainings/study tour(s), logistics and budget, for achieving the below described deliverables:

The interested offerors are able to submit Proposals for Lot 1, Lot 2, Lot 3 or any combination thereof. Only one application should be submitted, specifying for which lot(s) the applicant is applying (Lot 1, Lot 2, Lot 3 or any combination thereof).

LOT 1: Training program for wine cellar owners/workers operating in Adjara region:

The offeror is requested to develop a training program and organize a study visit of up to 15 Adjara-based wine cellar owners/staff to the Kakheti (mandatory) and Shida Kartli (highly desirable) regions to allow exploration of wineries owned by both females and males that are considered to be successful models in the value chain.

It is expected, that as a result of the knowledge gained during the study visit, the Adjarian winery owners will be able to emerge their wine cellars into profitable business and an attractive place for leisure tourists

In the wake of participation in the study visit the Adjarian winery owners should refine understanding and upgrade knowledge of the following topics (the offeror may suggest training topics that he/she thinks are more appropriate for the wine-cellar owners from Adjara):

- Wine culture and history
- Viticulture and wine-growing zones in Georgia; Georgian grape varieties
- Organic and non-organic wine
- Kvevri and Kvevri wine as a non-tangible cultural heritage
- General technology for Kvevri wine
- Wine classification
- General technology for classical wine production
- Wine degustation theory
- Wine demerits and diseases
- Wine assessment
- How to present a wine cellar and wine
- Serving wine at a table
- Wine and food pairing
- Basics of wine marketing

The selected service vendor should develop handouts / training materials and deliver electronic copies to the training participants, the Program and Adjara Tourism and Resorts Department. The service vendor should ensure that the handouts/training materials announcements show neither a stereotypical

representation nor underrepresentation of women and girls and that there is fair portrayal of women and men, so as to contribute to the lack of positive role models for women and girls in this sector. The service vendor should ensure gender-sensitive language usage in the materials.

The service vendor should ensure organization of mandatory pre and final test for the study tour participant winery owners. The training evaluation pre and post-tests will measure the training's effectiveness and knowledge improvement of the training beneficiaries. The training participants that will gain sufficient scores to overcome the test threshold, set by the service vendor, shall be granted certificates.

The service vendor shall organize a ceremony to award certificates to the wine guides who will complete the training course successfully.

In its technical proposal, the interested offeror should provide training curriculum, comprehensive and detailed action plan for implementation of the assignment, as well as suggest and describe the training format and methods, number of wine-cellars the study tour participants will visit (at least one wine-cellar proposed by service vendor should be women owned), duration of the study visit (including the travel days from Adjara to Kakheti and back), training facilities (if appropriate for the offered program), accommodation facilities (accessible and inclusive for participants particular needs), etc.,

The selected service vendor will be responsible for arranging all the administrative and logistical issues related to organization of the training / study visit for Adjara-based winery representatives. This includes (but not limited to, based on the experience of the potential service vendor) pre-arrangement of the study tour wine rout in Kakheti (and Shida Kartli – highly encouraged), setting up and agreement of the visit dates and times with host wineries, organizing training facilities (if appropriate), lunch & coffee breaks for the participants (when appropriate) and accommodation for the Adjarian training participants.

Upon completion of the activity (deliverable), the selected service vendor shall provide a final activity report that contains a general description of all activities carried out within the framework of the assignment, including statistical data about the training participants and the photo material reflecting the training processes, and recommendations

LOT 2: Training program for cultural / wine guides operating in Adjara region:

The interested offeror is requested to develop a training program and organize a study tour for up to 25 wine guides, both females and males from Adjara region to Kakheti (mandatory) and Shida Kartli (highly desirable) to help them to refine understanding about the most popular Georgian wines and establish potential partnerships with family-owned wine cellars operating in Kakheti and Shida Kartli regions.

It is intended, that as a result of participation in the Program-supported training, the Adjarian wine guides, both females and males, will be enabled to diversify their service portfolio and set-up and offer new wine tours to incoming and local tourist outside Adjara - to traditional wine regions, such as Kakheti and Shida Kartli,

The selected wine guides should refine understanding and upgrade knowledge of the following topics (the offeror may suggest training topics that at he/she believes are more appropriate for the wine guides from Adjara):

- Wine culture and history
- Viticulture and wine-growing zones in Georgia; Most popular Georgian grape varieties

- Organic and non-organic wine
- Kvevri and Kvevri wine as a non-tangible cultural heritage
- General technology for Kvevri wine
- Wine classification
- Wine degustation theory
- Wine demerits and diseases
- Wine assessment
- How to present a wine cellar and wine
- Wine and food pairing

The selected service vendor should develop handouts / training materials and deliver electronic copies to the training participants, the Program and the Adjara Tourism and Resorts Department. The service vendor should ensure that the handouts/training materials announcements show neither a stereotypical representation nor underrepresentation of women and girls and that there is fair portrayal of women and men, so as to contribute to the lack of positive role models for women and girls in this sector. The service vendor should ensure gender-sensitive language usage in the materials.

The service vendor should ensure organization of mandatory pre and final test for the study tour participant wine guides. The training evaluation pre and post-tests will measure the training's effectiveness and knowledge improvement of the training beneficiaries. The training participants that will gain sufficient scores to overcome the test threshold, set by the service vendor, shall be granted certificates.

The service vendor shall organize a ceremony to award certificates to the wine guides who will complete the training course successfully.

In its technical proposal, the interested offeror should provide training curriculum, a comprehensive and detailed action plan for implementation of the assignment, as well as suggest and describe the training format and methods, number of wineries the study tour participants will visit (at least one wine-cellar proposed by service vendor should be women owned) duration of the study visit (including the travel days from Adjara to Kakheti and back), accommodation facilities (accessible and inclusive for participants particular needs),, lunch & coffee breaks for the participants (when appropriate), etc.

The selected service vendor will be responsible for arranging all the administrative and logistical issues related to organization of the training / study visit for Adjarian wine guides. This includes (but not limited to, based on the experience of the potential service vendor) prearrangement of the study visit wine rout in Kakheti (and Shida Kartli – highly encouraged), setting up and agreement of the visit dates and times with host wine-cellars, arranging training facilities (if appropriate) and accommodation for the Adjarian training participants.

Upon completion of the activity (deliverable), the selected service vendor should provide a final activity report that shall contain general description of all activities, carried out within the framework of the assignment, including statistical data about the training participants and the photo material reflecting the training processes, and recommendations

LOT3: Training program for frontline catering staff of MSMEs operating in Adjara region:

The interested offeror is requested to develop and organize trainings for up to 25 female and male managers and frontline staff of catering businesses (restaurants, cafes, etc.,) operating in Batumi.

The objective of the training is to upgrade knowledge of the selected training participants of the following topics (the offeror may suggest training topics that at he/she believes are more appropriate for the managers and frontline staff of the food & wine service providers):

- Most popular Georgian wines and their serving rules
- Parallels between the popular Georgian and international wines
- Wine and food pairing

The selected service vendor should develop handouts / training materials and deliver electronic copies to the training participants, the Program and Adjara Tourism and Resorts Department. The service vendor should ensure that the handouts/training materials announcements show neither a stereotypical representation nor underrepresentation of women and girls and that there is fair portrayal of women and men, to contribute to the lack of positive role models for women and girls in this sector. The service vendor should ensure gender-sensitive language usage in the materials.

The service vendor should ensure organization of mandatory pre and final test for the training program participants. The training evaluation pre and post tests will help to measure the training effectiveness and knowledge improvement of the training beneficiaries. The training participants that will gain sufficient scores to overcome the test threshold, set by the service vendor, shall be granted certificates.

The service vendor shall organize a ceremony to award certificates to managers and frontline catering staff who will complete the training course successfully.

In its technical proposal, the interested offeror should provide training curriculum, comprehensive and detailed action plan for implementation of the assignment, as well as suggest and describe the training format and methods, number and type of wines described and tasted during the training events, training duration, etc.,

The selected service vendor will be responsible for arranging all the administrative and logistical issues related to organization of the trainings for managers and frontline staff of the Batumi-based catering businesses. This includes (but not limited to, based on the experience of the potential service vendor) arrangement of training facilities (preferably restaurant, accessible and inclusive for participants needs), lunch & coffee breaks for the participants, training dates, etc.,

Upon completion of the activity (deliverable), the selected service vendor should provide a final activity report that shall contain general description of all activities, carried out within the framework of the assignment, including statistical data about the training participants and the photo material reflecting the training processes, and recommendations

The selected service vendor shall carry out all the above-listed activities under the supervision and in close cooperation with the Program and Adjara Tourism and Resorts Department relevant team.

10.2 Attachment B: Proposal Cover Letter

[On Firm's Letterhead]

<Insert date>

TO: USAID Economic Security Program
DAI Global LLC
34 I.Chavchavadze Ave.
Tbilisi 0179 Georgia

We, the undersigned, provide the attached proposal in accordance with **RFP No. GESP-RFP-002** issued on November 11, 2019. Our attached proposal is for the total price of <USD OR GEL Sum in Words (\$0.00 OR 0.00 GEL Sum in Figures)>.

I certify a validity period of 90 days for the prices provided in the attached Price Schedule/Bill of Quantities. Our proposal shall be binding upon us subject to the modifications resulting from any discussions.

We understand that DAI is not bound to accept any proposal it receives.
Yours sincerely,

Authorized Signature:

Name and Title of Signatory: [Click here to enter text.](#)

Name of Firm: [Click here to enter text.](#)

Address: [Click here to enter text.](#)

Telephone: [Click here to enter text.](#)

Email: [Click here to enter text.](#)

Company Seal/Stamp:

10.3 Attachment C: Price Schedule

Please note that Georgian organizations shall provide bids in GEL; Non-Georgian organizations shall provide bids in USD. Please indicate relevant currency in table below.

Lot 1: Training program for wine cellar owners/workers operating in Adjara region

No.	Deliverable Description	Due Date	Total (USD or GEL)
1	Deliverable 1: Training program for wine cellar owners/workers operating in Adjara region		
1.1	Training program outline/training curriculum	Within 3 working days of award	
1.2	List of wineries/training facilities (in Kakheti and Shida Kartli, if the latter is included in the training program) hosting the study visit participants from Adjara	Within 3 working days of award	
1.3	Detailed agenda and a schedule of the training program, including the dates and names of the venues/wineries, the study visit participants will be visiting within the framework of the study visit / training	Within 3 working days of award	
1.4	Name of the hotel/guest houses where the study visit participants from Adjara will be accommodated	Within 3 working days of award	
2	Deliverable 2: Organization of a study visit and delivery of a training for up to 15 wineries operating in Adjara region (The activity should start within 10 working days of award)		
2.1	Study visit / training delivery report (narrative part not exceeding 3 pages) with relevant annexes as participants' lists provided in the Program standard Participants Registration Form,	Within 5 working days upon completion of the study visit for wineries	

No.	Deliverable Description	Due Date	Total (USD or GEL)
	photos, training pre and post assessment test copies and scores gained by the study visit participants, list of participants who will be granted certificates		
3	Deliverable 3: Certificate Award Ceremony (Within 10 working days upon completion of all the study visit)		
3.1	Debrief not to exceed 2 pages of the event logistics and list of awardees, with photos included as an annex	Within 3 working days after the Certificate Award Ceremony	
4	Deliverable 4: Final report (narrative part not exceeding 5 pages) summarizing the delivered activities, certificate award ceremony, results achieved, stakeholder's feedback and prospects for further improvement of the training participants' operation, service and performance	Within 15 working days upon completion of all the activities required under the Lot 1	

Lot 2: Training program for cultural / wine guides operating in Adjara region

No.	Deliverable Description	Due Date	Total (GEL)
1	Deliverable 1: Training program for cultural / wine guides operating in Adjara region		
1.1	Training program outline/training curriculum	Within 3 working days of award	
1.2	List of wineries/training facilities (in Kakheti and Shida Kartli, if the latter is included in the training program) hosting the study visit participant tour guides from Adjara	Within 3 working days of award	
1.3	Detailed agenda and a schedule of	Within 3 working days of award	

No.	Deliverable Description	Due Date	Total (GEL)
	the training program, including the dates and names of the venues/wineries, the study visit participants will be visiting within the framework of the training		
1.4	Name of the hotels/guest houses where the study visit participants from Adjara will be accommodated	Within 3 working days of award	
2	Deliverable 2: Organization of a study visit and delivery of a training for up to 25 cultural/wine guides from Adjara region (The activity should start within 10 working days of award)		
2.1	Study visit / training delivery report (narrative part not exceeding 3 pages) with relevant annexes as participants' lists provided in the Program standard Participants Registration Form, photos, training pre and post assessment test copies and scores gained by the study visit participants, list of participants who will be granted certificates	Within 5 working days upon completion of the study visit for cultural/wine guides	
3	Deliverable 3: Certificate Award Ceremony (Within 10 working days upon completion of all the study visit)		
3.1	Debrief not to exceed 2 pages of the event logistics and list of awardees, with photos included as an annex	Within 3 working days after the Certificate Award Ceremony	
4	Deliverable 4: Final report (narrative part not exceeding 5 pages) summarizing the delivered activities, including the certificate award ceremony, results achieved, stakeholder's feedback and prospects for further improvement of the training participants' operation, service and performance	Within 15 working days upon completion of all the activities required under the Lot 2	

Lot 3: Training program for frontline catering staff of MSMEs operating in Adjara region

No.	Deliverable Description	Due Date	Total (GEL)
1	Deliverable 1: Training program for frontline catering staff of MSMEs operating in Adjara region		
1.1	Training program outline/training curriculum	Within 3 working days of award	
1.2	Tentative training venue in Batumi - a list of restaurants/cafés where the training for frontline-staff is planned to take place	Within 3 working days of award	
1.3	Detailed agenda and a schedule of the training program, including the dates and names of the training venue (s)	Within 3 working days of award	
2	Deliverable 2: Organization of Wine Education training for up to 25 female and male managers and frontline staff of catering businesses (restaurants, cafes, etc.,) operating in Batumi (The activity should start within 10 working days of award)		
2.1	Training delivery report (narrative part not exceeding 3 pages) with relevant annexes as participants' lists provided in the Program standard Participants Registration Form, photos, training pre and post assessment test copies and scores gained by the study visit participants, list of participants who will be granted certificates	Within 5 working days upon completion of the study visit for managers and frontline staff	
3	Deliverable 3: Certificate Award Ceremony (Within 10 working days upon completion of all the training event)		
3.1	Debrief not to exceed 2 pages of the event logistics and list of awardees, with photos included as an annex	Within 3 working days after the Certificate Award Ceremony	
4	Deliverable 4: Final report	Within 15 working days upon	

No.	Deliverable Description	Due Date	Total (GEL)
	(narrative part not exceeding 5 pages) summarizing the delivered activities, certificate award ceremony, results achieved, stakeholder's feedback and prospects for further improvement of the training participants' operation, service and performance	completion of all the deliverables specified under the Lot 3	

Delivery Period: Between December 1, 2019 and February 29, 2020

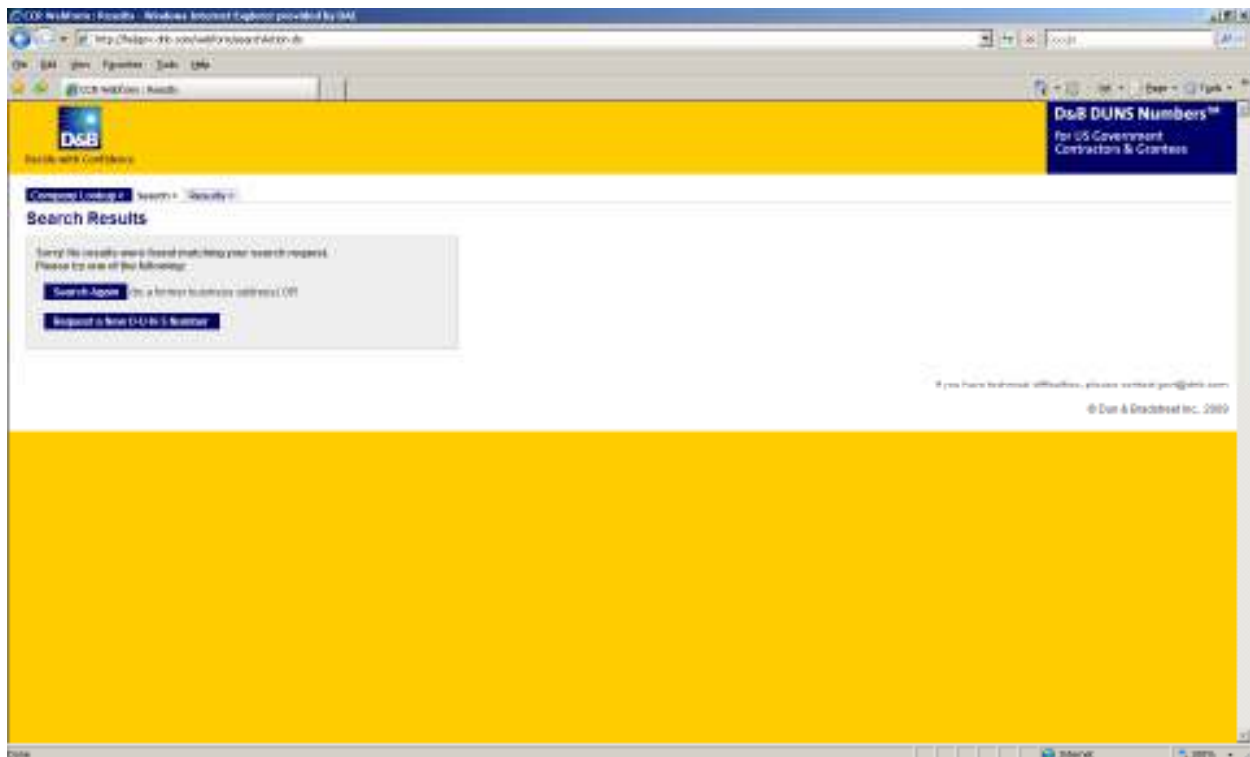
10.4 Attachment D: Instructions for Obtaining a DUNS Number - DAI'S Vendors, Subcontractors

1. Log on to the D&B (Dun & Bradstreet) DUNS registration website to begin the process of obtaining a DUNS number free of charge.

<http://fedgov.dnb.com/webform/index.jsp>

Please note there is a bar on the left for Frequently Asked Questions as well as emails and telephone numbers for persons at Dun & Bradstreet for you to contact if you have any questions or difficulties completing the application on-line. DAI is not authorized to complete the application on your organization's behalf; the required data must be entered by an authorized official of your organization.

2. Select the Country where your company is physically located.
3. You will first be asked to search the existing DUNS database to see whether a DUNS number already exists for your organization/entity. Subcontractors/grantees who already have a DUNS number may verify/update their DUNS records.
4. Potential DAI subcontractors/vendors/grantees who do not already have a DUNS number will be shown the screen below. To request a new DUNS Number, the "Request a New D-U-N-S Number" button needs to be selected.



5. Enter the information regarding your organization listed on the next three screens. (See screen shots below.) Make sure you have the following information available (in English) prior to beginning the process of entering this section in order to ensure successful registration.
 - Legal Business Name (commas are allowed, periods are not allowed)
 - Address
 - Phone
 - Name of Owner/Executive
 - Total Number of Employees
 - Annual Sales or Revenue (US Dollar equivalent)
 - Description of Operations
6. Note that some fields are Optional, however all other fields must be completed to proceed further with the application process. For example, all applicants must complete the Organization Information sections. The Company Name and Physical Address fields are self-populated based on information previously entered during the initial DUNS search. The question marks to the left of the field provide additional information when you click on them.

The screenshot shows a web browser window with the URL <http://dunsmatrix.com/registration/registration.asp?mode=1&id=1&id2=1&id3=1&id4=1&id5=1&id6=1&id7=1&id8=1&id9=1&id10=1&id11=1&id12=1&id13=1&id14=1&id15=1&id16=1&id17=1&id18=1&id19=1&id20=1&id21=1&id22=1&id23=1&id24=1&id25=1&id26=1&id27=1&id28=1&id29=1&id30=1&id31=1&id32=1&id33=1&id34=1&id35=1&id36=1&id37=1&id38=1&id39=1&id40=1&id41=1&id42=1&id43=1&id44=1&id45=1&id46=1&id47=1&id48=1&id49=1&id50=1&id51=1&id52=1&id53=1&id54=1&id55=1&id56=1&id57=1&id58=1&id59=1&id60=1&id61=1&id62=1&id63=1&id64=1&id65=1&id66=1&id67=1&id68=1&id69=1&id70=1&id71=1&id72=1&id73=1&id74=1&id75=1&id76=1&id77=1&id78=1&id79=1&id80=1&id81=1&id82=1&id83=1&id84=1&id85=1&id86=1&id87=1&id88=1&id89=1&id90=1&id91=1&id92=1&id93=1&id94=1&id95=1&id96=1&id97=1&id98=1&id99=1&id100=1>. The page title is "Request for New D-U-N-S Number". The form is titled "Request for New D-U-N-S Number" and includes instructions: "Any affiliated companies of the same address, will not be affected. If there are affiliated companies at the same address, please specify in the below section." and "Complete the information below to obtain a new D-U-N-S Number for your company's physical location." Below this, it says "Note: All fields are required unless otherwise indicated." The form is divided into two main sections: "Company Name" and "Physical Address". The "Company Name" section includes fields for "Legal Name" (with a red box around it), "Legal Structure" (a pull-down menu), and "Trade Name 1", "Trade Name 2", and "Trade Name 3". The "Physical Address" section includes fields for "Street", "City", "State", "Zip Code", and "Country". There is also a "Mailing Address" section with a checkbox "Same as Physical Address".

7. You must select the legal structure of your organization from the pull down menu. To assist you in selecting the appropriate structure that best represents your organization, a brief description of the various types follows:

- **Corporation** – A firm that meets certain legal requirements to be chartered by the state/province in which it is headquartered by the filing of articles of incorporation. A corporation is considered by law to be an entity separate and distinct from its owners. It can be taxed; it can be sued; it can enter into contractual agreements.
- **Government** - central, province/state, district, municipal and other U.S. or local government entities. Includes universities, schools and vocational centers owned and operated by the government.
- **Limited Liability Company (LLC)** - This is a type of business ownership combining several features of corporation and partnership structures. It is designed to provide the limited liability features of a corporation and the tax efficiencies and operational flexibility of a partnership. Its owners have limited personal liability for the LLC's debts and obligations, similar to the status of shareholders in a corporation. If your firm is an LLC, this will be noted on the organizations registration and licensing documents.
- **Non-profit** - An entity which exists for charitable reasons and is not conducted or maintained for the purpose of making a profit. Any money earned must be retained by the organization, and used for its own expenses, operations, and programs. Most organizations which are registered in the host country as a non-governmental organization (NGO) rather than as a commercial business are non-profit entities.

Community based organizations, trade associations, community development councils, and similar entities which are not organized as a profit making organization should select this status, even if your organization is not registered formally in country as an NGO.

- **Partnership**- a legal form of operation in which two or more individuals carry on a continuing business for profit as co-owners. The profits and losses are shared proportionally.
 - **Proprietorship**-These firms are owned by one person, usually the individual who has day-to-day responsibility for running the business. Sole proprietors own all the assets of the business and the profits generated by it.
8. One of the most important fields that must be filled in is the Primary SIC code field. (See screen shot below.) The Primary Standard Industrial Code classifies the business' most relevant industry and function.

New Rules Member Request

Street P.O. Box:
 City:
 State:
 Zip Code + A/Postal Code:
 Country: [Select one]

Employment Information:
 Executive Name:
 Title: [Select one]
 Primary SIC code:
 Description of Operations:
 Socioeconomic Status: [Select one]
 Number of Employees/contractors, partners, past and/or affiliates:
 Annual Sales or Revenue:

Request Organization (optional):
 Name:
 Street:
 City:
 State:
 Zip Code + A/Postal Code:
 Country: [Select one]

Rules (optional):
 [Text area]
 [Select Your Request]

If you have technical difficulties, please contact portgate.com

9. If you are unsure of which SIC Code your organization's core business falls under, please refer to the following website: <http://www.osha.gov/oshstats/sicscr.html>

UNITED STATES DEPARTMENT OF LABOR
Occupational Safety & Health Administration
 We Can Help

Home | Workers | Regulations | Enforcement | Data & Statistics | Training | Publications | Resources | Small Business | OSHA

STATISTICS & DATA / SIC MANUAL

This page allows the user to select the 1987 version SIC manual by keyword, to access descriptive information for a specified 2,3,4-digit SIC, and to [examine the manual's structure](#).

Enter a SIC CODE: [Text box]
 Enter the search keyword(s): [Text box]
 [Submit] [Clear]

[OSHA REG AND STATISTICS](#)

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 Hearing: 800-368-5868, TDD: 202-201-2000
 www.OSHA.gov

[illegible]

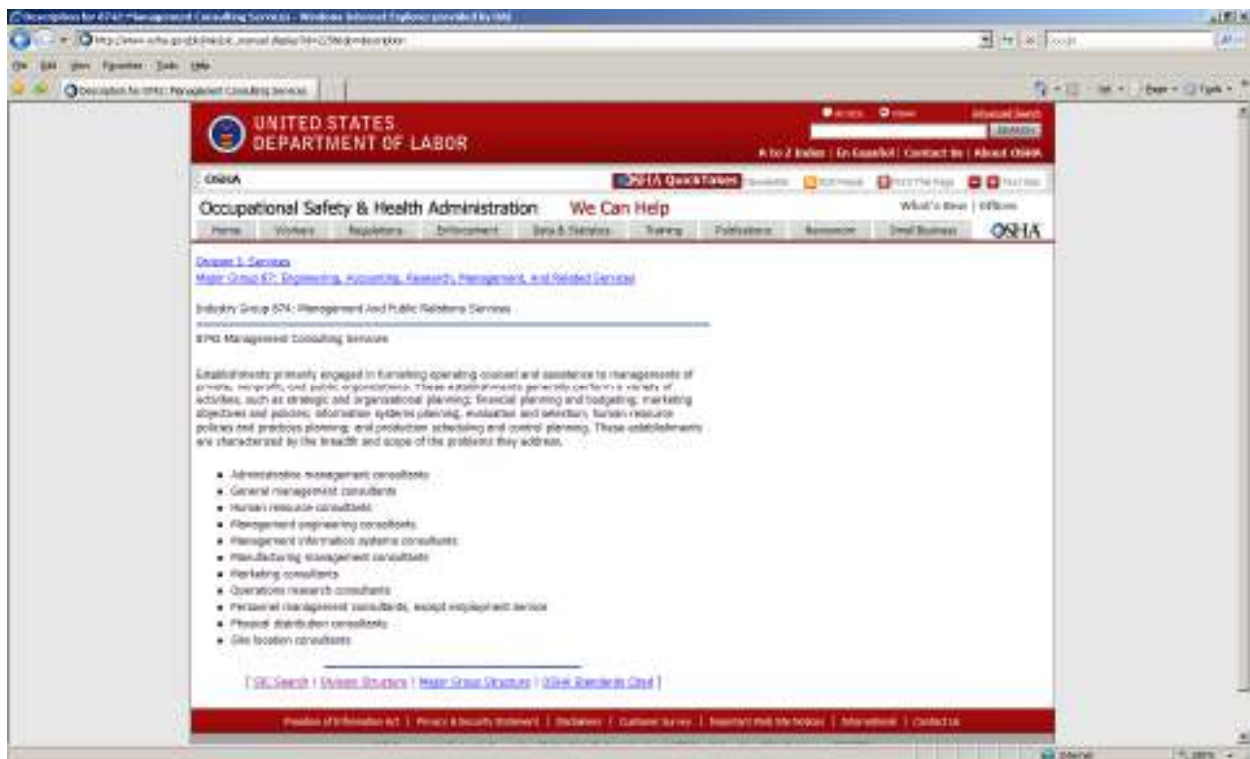
8742 Management Consulting Services

Industry Group 357: Computer And Office Equipment

Industry Group 355: Special Industry Machinery, Except Metalworking

Industry Group 356: General Industrial Machinery And Equipment

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10. Description of Operations- Enter a brief description of the primary services you provide the example below, “agricultural technical assistance” was chosen as the primary function of the business.

11. The Annual Sales or Revenue figure should be provided in USD (US Dollar) equivalent.
12. Once all of the fields have been completed, click on “Submit Your Request” to be taken to the Verification page.
13. Note: Representative (Principal, Owner or Officer) needs to verify and provide affirmation regarding the accuracy of the data under criminal or civil penalties as per Title 18, Section 1001 of the US Criminal Code.
14. Once “Yes, Continue” button is clicked, the registration application is sent to D&B, and a DUNS number should be available within 24-48 hours. DUNS database can be checked in 24-48 hours by entering the Business Information in the Search window – which should now display a valid result with the new DUNS number for the entity.

10.5 Attachment E: Self Certification for Exemption from DUNS Requirement

For Subcontractors and Vendors

Legal Business Name:

Physical Address:

Physical City:

Physical Foreign Province (if applicable):

Physical Country:

Signature of Certifier:

Full Name of Certifier (Last Name, First/Middle Names):

Title of Certifier:

Date of Certification (mm/dd/yyyy):

The sub-contractor/vendor whose legal business name is provided herein, certifies that we are an organization exempt from obtaining a DUNS number, as the gross income received from all sources in the previous tax year is under USD \$300,000.

*By submitting this certification, the certifier attests to the accuracy of the representations and certifications contained herein. The certifier understands that s/he and/or the sub-contractor/vendor may be subject to penalties, if s/he misrepresents the sub-contractor/vendor in any of the representations or certifications to the Prime Contractor and/or the US Government.

The sub-contractor/vendor agrees to allow the Prime Contractor and/or the US Government to verify the company name, physical address, or other information provided herein. Certification validity is for one year from the date of certification.

10.6 Attachment F: Past Performance Form

Include projects that best illustrate your work experience relevant to this RFP, sorted by decreasing order of completion date.

Projects should have been undertaken in the past three years. Projects undertaken in the past six years may be taken into consideration at the discretion of the evaluation committee.

#	Project Title	Description of Activities	Location Province/ District	Client Name/Tel No	Cost in US\$	Start-End Dates	Complete d on schedule (Yes/No)	Completion Letter Received? (Yes/No)	Type of Agreement, Subcontract, Grant, PO (fixed price, cost reimbursable)
1									
2									
3									
4									
5									

10.7 Attachment G: Representations and Certifications of Compliance

1. Federal Excluded Parties List - The Bidder Select is not presently debarred, suspended, or determined ineligible for an award of a contract by any Federal agency.
2. Executive Compensation Certification- FAR 52.204-10 requires DAI, as prime contractor of U.S. federal government contracts, to report compensation levels of the five most highly compensated subcontractor executives to the Federal Funding Accountability and Transparency Act Sub-Award Report System (FSRS)
3. Executive Order on Terrorism Financing- The Contractor is reminded that U.S. Executive Orders and U.S. law prohibits transactions with, and the provision of resources and support to, individuals and organizations associated with terrorism. It is the legal responsibility of the Contractor/Recipient to ensure compliance with these Executive Orders and laws. Recipients may not engage with, or provide resources or support to, individuals and organizations associated with terrorism. No support or resources may be provided to individuals or entities that appear on the Specially Designated Nationals and Blocked persons List maintained by the US Treasury (online at www.SAM.gov) or the United Nations Security Designation List (online at: http://www.un.org/sc/committees/1267/aq_sanctions_list.shtml). This provision must be included in all subcontracts/sub awards issued under this Contract.
4. Trafficking of Persons – The Contractor may not traffic in persons (as defined in the Protocol to Prevent, Suppress, and Punish Trafficking of persons, especially Women and Children, supplementing the UN Convention against Transnational Organized Crime), procure commercial sex, and use forced labor during the period of this award.
5. Certification and Disclosure Regarding Payment to Influence Certain Federal Transactions – The Bidder certifies that it currently is and will remain in compliance with FAR 52.203-11, Certification and Disclosure Regarding Payment to Influence Certain Federal Transactions.
6. Organizational Conflict of Interest – The Bidder certifies that will comply FAR Part 9.5, Organizational Conflict of Interest. The Bidder certifies that is not aware of any information bearing on the existence of any potential organizational conflict of interest. The Bidder further certifies that if the Bidder becomes aware of information bearing on whether a potential conflict may exist, that Bidder shall immediately provide DAI with a disclosure statement describing this information.
7. Prohibition of Segregated Facilities - The Bidder certifies that it is compliant with FAR 52.222-21, Prohibition of Segregated Facilities.
8. Equal Opportunity – The Bidder certifies that it does not discriminate against any employee or applicant for employment because of age, sex, religion, handicap, race, creed, color or national origin.
9. Labor Laws – The Bidder certifies that it is in compliance with all labor laws..
10. Federal Acquisition Regulation (FAR) – The Bidder certifies that it is familiar with the Federal Acquisition Regulation (FAR) and is in not in violation of any certifications required in the applicable clauses of the FAR, including but not limited to certifications regarding lobbying, kickbacks, equal employment opportunity, affirmation action, and payments to influence Federal transactions.
11. Employee Compliance – The Bidder warrants that it will require all employees, entities and individuals providing services in connection with the performance of an DAI Purchase Order to comply with the provisions of the resulting Purchase Order and with all Federal, State, and local laws and regulations in connection with the work associated therein.

By submitting a proposal, offerors agree to fully comply with the terms and conditions above and all applicable U.S. federal government clauses included herein, and will be asked to sign these Representations and Certifications upon award.

10.8 Attachment H: PRIME CONTRACT GENERAL PROVISIONS

The Subcontractor agrees to comply with all applicable requirements, specifications, and conditions of the Prime Contract to the extent to which they are incorporated into this Subcontract Agreement. Any applicable requirements, specifications, and conditions of the Prime Contract, specified by law, are included in this Subcontract Agreement. The clauses in FAR Subpart 52.2 and AIDAR Subpart 752 referenced in the Prime Contract are required to be flowed down to subcontractors, in effect on the date of this Subcontract. In this section, clauses from Section I – Prime Contract General Requirements – are herein incorporated by reference and are listed below. In addition, other clauses are listed in full text. Whether a clause appears as incorporated by reference or as full text, it applies to this Subcontract Agreement.

In all such clauses, the term “Contractor” shall mean the Subcontractor performing under this Subcontract, the term “Contract” shall mean this Subcontract, and the terms “Government”, “Contracting Officer” and equivalent phrases shall mean the Contractor and the DAI Contractual Representative, respectively. It is intended that the referenced clauses shall apply to the Subcontractor in such manner as is necessary to reflect the position of the Subcontractor as a subcontractor to the Prime Contractor, to insure the Subcontractor’s obligations to the Prime Contractor and to the U.S. Government, and to enable the Prime Contractor to meet its obligations under its Prime Contract. Clauses not requiring flow down from the Contractor to the Subcontractor, but nevertheless specified herein shall have full force and effect in performance of this Subcontract.

Clauses Incorporated by Reference

This Subcontract incorporates one or more of the following clauses by reference, suitably modified to properly identify the parties, with same force and effect as if they were given in full text. The complete text will be made available to Subcontractor upon request. The full text may also be accessed electronically at the following website: <http://www.arnet.gov/far/>

The following contract clauses pertinent to this section are hereby incorporated by reference (by Citation Number, Title, and Date) in accordance with the clause at FAR "52.252-2 Clauses Incorporated By Reference" in Section I of this contract. See FAR 52.252-2 for an internet address (if specified) for electronic access to the full text of a clause.

1.1 NOTICE LISTING CONTRACT CLAUSES INCORPORATED BY REFERENCE

FAR 52.252-2 CLAUSES INCORPORATED BY REFERENCE (FEB 1998)

This contract incorporates one or more clauses by reference, with the same force and effect as if they were given in full text. Upon request, the Contracting Officer will make their full text available. Also, the full text of a clause may be accessed electronically at this/these address(es):

<http://www.acqnet.gov/far/index.html> for electronic access to the full text of FAR clauses and

<http://www.usaid.gov/policy/ads/300/aidar.doc> for the full text of AIDAR clauses.

FEDERAL ACQUISITION REGULATION (48 CFR CHAPTER 1)		
CLAUSE NUMBER	CLAUSE TITLE	DATE
52.202-1	DEFINITIONS	NOV 2013
52.203-2	CERTIFICATE OF INDEPENDENT PRICE DETERMINATION	APR 1985
52.203-3	GRATUITIES	APR 1984
52.203-5	COVENANT AGAINST CONTINGENT FEES	MAY 2014
52.203-6	RESTRICTIONS ON SUBCONTRACTOR SALES TO THE GOVERNMENT	SEP 2006
52.203-7	ANTI-KICKBACK PROCEDURES	MAY 2014
52.203-8	CANCELLATION, RESCISSION, AND RECOVERY OF FUNDS FOR ILLEGAL OR IMPROPER ACTIVITY	MAY 2014
52.203-10	PRICE OR FEE ADJUSTMENT FOR ILLEGAL OR	MAY 2014
52.203-12	LIMITATION ON PAYMENTS TO INFLUENCE CERTAIN FEDERAL TRANSACTIONS	OCT 2010
52.203-13	CONTRACTOR CODE OF BUSINESS ETHICS AND CONDUCT	OCT 2015
52.203-14	DISPLAY OF HOTLINE POSTER(S)	OCT 2015
52.203-15	WHISTLEBLOWER PROTECTIONS UNDER THE AMERICAN RECOVERY AND REINVESTMENT ACT OF 2009	JUN 2010
52.203-16	PREVENTING PERSONAL CONFLICTS OF INTEREST	DEC 2011
52.203-17	CONTRACTOR EMPLOYEE WHISTLEBLOWER RIGHTS AND REQUIREMENT TO INFORM EMPLOYEES OF WHISTLEBLOWER RIGHTS	APR 2014
52.204-2	SECURITY REQUIREMENTS	AUG 1996
52.204-4	PRINTED OR COPIED DOUBLE-SIDED ON RECYCLED PAPER	MAY 2011
52.204-5	WOMEN – OWNED BUSINESS (OTHER THAN SMALL BUSINESS)	OCT 2014
52.204-6	UNIQUE ENTITY IDENTIFIER	OCT 2016
52.204-7	SYSTEM FOR AWARD MANAGEMENT	OCT 2016
52.204-8	ANNUAL REPRESENTATIONS AND CERTIFICATIONS	DEC 2014
52.204-9	PERSONAL IDENTITY VERIFICATION OF CONTRACTOR PERSONNEL	JAN 2011
52.204-10	REPORTING EXECUTIVE COMPENSATION AND FIRST TIER SUBCONTRACT AWARDS	OCT 2015
52.204-12	UNIQUE ENTITY NUMBER MAINTENANCE	OCT 2016
52.204-13	SYSTEM FOR AWARD MANAGEMENT MAINTENANCE	OCT 2016
52.204-19	INCORPORATION BY REFERENCE OF REPRESENTATIONS AND CERTIFICATIONS	DEC 2014
52.209-6	PROTECTING THE GOVERNMENT'S INTEREST WHEN SUBCONTRACTING WITH CONTRACTORS DEBARRED, SUSPENDED, OR PROPOSED FOR DEBARMENT	OCT 2015

52.209.9	UPDATES OF PUBLICLY AVAILABLE INFORMATION REGARDING RESPONSIBILITY MATTERS	JUL 2013
52.209.10	PROHIBITION ON CONTRACTING WITH INVERTED DOMESTIC CORPORATIONS	NOV 2015
52.209.12	CERTIFICATION REGARDING TAX MATTERS	FFR 2016
52.214.34	SUBMISSION OF OFFERS IN ENGLISH LANGUAGE	APR 1991
52.209.12	SUBMISSION OF OFFERS IN U.S. CURRENCY	APR 1991
52.215-2	AUDIT AND RECORDS--NEGOTIATION	OCT 2010
52.215-8	ORDER OF PRECEDENCE--UNIFORM CONTRACT FORMAT	OCT 1997
52.215-10	PRICE REDUCTION FOR DEFECTIVE COST OR PRICING DATA	AUG 2011
52.215-11	PRICE REDUCTION FOR DEFECTIVE COST OR PRICING DATA- MODIFICATIONS	AUG 2011
52.215-12	SUBCONTRACTOR COST OR PRICING DATA	OCT 2010
52.215-13	SUBCONTRACTOR COST OR PRICING DATA – MODIFICATIONS	OCT 2010
52.215-14	INTEGRITY OF UNIT PRICES	OCT 2010
52.215-15	PENSION ADJUSTMENTS AND ASSET REVERSIONS	OCT 2010
52.215-18	REVERSION OR ADJUSTMENT OF PLANS FOR POSTRETIREMENT BENEFITS OTHER THAN PENSIONS (PRB) NOTIFICATION OF OWNERSHIP CHANGES	JUL 2005
52.215-19	LIMITATIONS ON PASS-THROUGH CHARGES	OCT 1997
52.215-23	ALLOWABLE COST AND PAYMENT	OCT 2009
52.216-7	FIXED-FEE	JUNE 2013
52.216-8	CANCELLATION UNDER MULTIYEAR CONTRACTS	JUNE 2011
52.217-2	OPTION TO EXTEND SERVICES 30 days	OCT 1997
52.217-8	NOTICE OF PRICE EVALUATION PREFERENCE FOR HUBZONE	NOV 1999
52.219-4	SMALL BUSINESS CONCERNS	OCT 2014
52.219-8	UTILIZATION OF SMALL BUSINESS CONCERNS	NOV 2016
52.219-9	SMALL BUSINESS SUBCONTRACTING PLAN	JAN 2017
52.219-14	LIMITATION ON SUBCONTRACTING	JAN 2017
52.219-16	LIQUIDATED DAMAGES-SMALL BUSINESS SUBCONTRACTING PLAN	JAN 1999
52.222-1	NOTICE TO THE GOVERNMENT OF LABOR DISPUTES	FFR 1997
52.222-2	PAYMENT FOR OVERTIME PREMIUMS	JUL 1990
52.222-3	CONVICT LABOR	JUN 2003
52.222-21	PROHIBITION OF SEGREGATED FACILITIES	APR 2015
52.222-22	PREVIOUS CONTRACTS AND COMPLIANCE	FEB 1999
52.222-25	AFFIRMATIVE ACTION COMPLIANCE	APR 1984
52.222-26	EQUAL OPPORTUNITY	SEP 2016
52.222-29	NOTIFICATION OF VISA DENIAL	APR 2015
52.222-35	EQUAL OPPORTUNITY FOR VETERANS	OCT 2015
52.222-36	EQUAL OPPORTUNITY FOR WORKERS WITH DISABILITIES	JUL 2014
52.222-37	EMPLOYMENT REPORTS ON VETERANS	FEB 2016
52.222-40	NOTIFICATION OF EMPLOYEE RIGHTS UNDER THE NATIONAL LABOR RELATIONS ACT	DEC 2010
52.222-50	COMBATING TRAFFICKING IN PERSONS	JAN 2019
52.222-54	EMPLOYMENT ELIGIBILITY VERIFICATION	OCT 2015
52.223-2	AFFIRMATIVE PROCUREMENT OF BIOBASED PRODUCTS UNDER SERVICE AND CONSTRUCTION CONTRACTS DRUG-FREE WORKPLACE	SEP 2013
52.223-6		MAY 2001

52.223-12	MAINTENANCE, SERVICE, REPAIR, OR DISPOSAL OF	JUN 2016
	REFRIGERATION EQUIPMENT AND AIR CONDITIONERS	
52.223-15	ENERGY EFFICIENCY IN ENERGY-CONSUMING PRODUCTS	DEC 2007
52.223-17	AFFIRMATIVE PROCUREMENT OF EPA-DESIGNATED ITEMS IN	MAY 2008
	SERVICE AND CONSTRUCTION CONTRACTS	

52.223-18	ENCOURAGING CONTRACTOR POLICIES TO BAN TEXT MESSAGING WHILE DRIVING	AUG 2011
52.225-1	BUY AMERICAN ACT--SUPPLIES	MAY 2014
52.225-13	RESTRICTIONS ON CERTAIN FOREIGN PURCHASES	JUN 2008
52.225-14	INCONSISTENCY BETWEEN ENGLISH VERSION AND TRANSLATION OF CONTRACT	FEB 2000
52.225-17	EVALUATION OF FOREIGN CURRENCY OFFERS.	FEB 2000
52.225-25	PROHIBITION ON CONTRACTING WITH ENTITIES ENGAGING IN CERTAIN ACTIVITIES OR TRANSACTIONS RELATING TO IRAN—REPRESENTATION AND CERTIFICATIONS	OCT 2015
52.227-3	PATENT INDEMNITY	APR 1984
52.227-14	RIGHTS IN DATA--GENERAL	MAY 2014
52.228-3	WORKERS COMPENSATION INSURANCE (DEFENSE BASE ACT)	JUL 2014
52.228-7	INSURANCE - LIABILITY TO THIRD PERSONS	MAR 1996
52.229-8	TAXES—FOREIGN COST-REIMBURSEMENT CONTRACTS	MAR 1990
52.230-2	COST ACCOUNTING STANDARDS	OCT 2015
52.230-3	DISCLOSURE AND CONSISTENCY OF COST ACCOUNTING PRACTICES	OCT 2015
52.230-6	ADMINISTRATION OF COST ACCOUNTING STANDARDS	JUNE 2010
52.232.9	LIMITATION ON WITHHOLDING OF PAYMENT	APR 1984
52.232-17	INTEREST	MAY 2014
52.232-18	AVAILABILITY OF FUNDS	APR 1984
52.232-22	LIMITATION OF FUNDS	APR 1984
52.232-23	ASSIGNMENT OF CLAIMS	MAY 2014
52.232-25	PROMPT PAYMENT	JAN 2017
52.232-33	PAYMENT BY ELECTRONIC FUNDS TRANSFER SYSTEM FOR AWARD MANAGEMENT	JUL 2013
52.232-39	UNENFORCEABILITY OF UNAUTHORIZED OBLIGATIONS	JUN 2013
52.233-1	DISPUTES	MAY 2014
52.233-3	PROTEST AFTER AWARD ALTERNATE I	AUG 1996 (JUN 1985)
52.233-4	APPLICABLE LAW FOR BREACH OF CONTRACT CLAIM	OCT 2004
52.237-8	RESTRICTION ON SEVERANCE PAYMENTS TO FOREIGN NATIONALS	AUG 2003
52.242-1	NOTICE OF INTENT TO DISALLOW COSTS	APR 1984
52.242-3	PENALTIES FOR UNALLOWABLE COSTS	MAY 2014
52.242-4	CERTIFICATION OF FINAL INDIRECT COSTS	JAN 1997
52.242-13	BANKRUPTCY	JUL 1995
52.243-2	CHANGES--COST REIMBURSEMENT ALTERNATE I	AUG 1987 (APR 1984)
52.243-7	NOTIFICATION OF CHANGES	JAN 2017
52.244-2	SUBCONTRACTS	OCT 2010
52.244-5	COMPETITION IN SUBCONTRACTING	DEC 1996
52.244-6	SUBCONTRACTS FOR COMMERCIAL ITEMS	OCT 2018

52.245-1	GOVERNMENT PROPERTY	APR 2012
52.245-9	USE AND CHARGES	APR 2012
52.246-25	LIMITATION OF LIABILITY--SERVICES	FEB 1997
52.247-63	PREFERENCE FOR U.S. FLAG AIR CARRIERS	
	JUN 2003	
52.247-64	PREFERENCE FOR PRIVATELY OWNED U.S. FLAG	FEB 2006
	COMMERCIAL VESSELS	
52.248-1	VALUE ENGINEERING	OCT 2010
52.249-6	TERMINATION (COST-REIMBURSEMENT)	MAY 2004
52.249-14	EXCUSABLE DELAYS	APR 1984
52.251-1	GOVERNMENT SUPPLY SOURCES	APR 2012
52.253-1	COMPUTER GENERATED FORMS	JAN 1991

AGENCY FOR INTERNATIONAL DEVELOPMENT ACQUISITION REGULATION (48 CFR Chapter 7)

752.202-1	DEFINITIONS	JAN 1990
752.204-2	SECURITY REQUIREMENTS	FEB 1999
752.209-71	ORGANIZATIONAL CONFLICTS OF INTEREST DISCOVERED AFTER AWARD	JUN 1993
752.211-70	LANGUAGE AND MEASUREMENT	JUN 1992
752.216-70	AWARD FEE	MAY 1997
752.219-8	UTILIZATION OF SMALL BUSINESS CONCERNS AND SMALL DISADVANTAGED BUSINESS CONCERNS	MAR 2015
752.222-70	USAID DISABILITY POLICY	DEC 2004
752.222-71	NONDISCRIMINATION	JUN 2012
752.227-14	RIGHTS TO DATA – GENERAL	OCT 2007
752.228-3	WORKER'S COMPENSATION INSURANCE (DEFENSE BASE ACT) INSURANCE-LIABILITY TO THIRD PERSONS	DEC 1991
752.228-7		JUL 1997
752.229-70	FEDERAL, STATE AND LOCAL TAXES	
752.231-71	SALARY SUPPLEMENTS FOR HOST GOVERNMENT EMPLOYEES	MAR 2015
752.245-71	TITLE TO AND CARE OF PROPERTY	APR 1984
752.7001	BIOGRAPHICAL DATA	JUL 1997
752.7002	TRAVEL AND TRANSPORTATION	JAN 1990
752.7006	NOTICES	APR 1984
752.7007	PERSONNEL COMPENSATION	JUL 2007
752.7008	USE OF GOVERNMENT FACILITIES OR PERSONNEL	APR 1984
752.7010	CONVERSION OF U.S. DOLLARS TO LOCAL CURRENCY	APR 1984
752.7011	ORIENTATION AND LANGUAGE TRAINING (APR 1984
752.7013	CONTRACTOR - MISSION RELATIONSHIPS	OCT 1989
752.7014	NOTICE OF CHANGES IN TRAVEL REGULATIONS	JAN 1990
752.7015	USE OF POUCH FACILITIES	JUL 1997
752.7018	HEALTH AND ACCIDENT COVERAGE FOR USAID PARTICIPANT TRAINEES	JAN 1999
752.7019	PARTICIPANT TRAINING	JAN 1999
752.7023	REQUIRED VISA FORM FOR USAID PARTICIPANTS	APR 1984
752.7025	APPROVALS	APR 1984
752.7028	DIFFERENTIALS AND ALLOWANCES	JUL 1996
752.7029	POST PRIVILEGES	JUL 1993
752.7030	INSPECTION TRIPS BY CONTRACTORS OFFICERS AND EXECUTIVES	APR 1984
752.7031	LEAVE AND HOLIDAYS	OCT 1989
752.7033	PHYSICAL FITNESS	JUL 1997
752.7034	ACKNOWLEDGEMENT AND DISCLAIMER	DEC 1991
752.7035	PUBLIC NOTICES	DEC 1991
752.7036	CHILD SAFEGUARDING STANDARDS	AUG 2016
752.7037	USAID IMPLEMENTING PARTNER (IPN) PORTAL FOR ACQUISITION	JUL 2014
752.7038	NONDISCRIMINATION AGAINST END-USERS OF SUPPLIES OR SERVICES	OCT 2016

1.2 52.216-24 LIMITATION OF GOVERNMENT LIABILITY (APR 1984)

- (a) In performing this contract, the Contractor is not authorized to make expenditures or incur obligations exceeding total obligated amount as indicated in clause B.3(b).
- (b) The maximum amount for which the Government shall be liable if this contract is terminated is the total obligated amount as indicated in clause B.3(b).

1.3 52.222-35 EQUAL OPPORTUNITY FOR VETERANS (OCT 2015)

- (a) Definitions. As used in this clause-

"Active duty wartime or campaign badge veteran," "Armed Forces service medal veteran," "disabled veteran," "protected veteran," "qualified disabled veteran," and "recently separated veteran" have the meanings given at FAR 22.1301.

- (b) Equal opportunity clause. The Contractor shall abide by the requirements of the equal opportunity clause at 41 CFR 60-300.5(a), as of March 24, 2014. This clause prohibits discrimination against qualified protected veterans and requires affirmative action by the Contractor to employ and advance in employment qualified protected veterans.

(c) Subcontracts. The Contractor shall insert the terms of this clause in subcontracts of \$150,000 or more unless exempted by rules, regulations, or orders of the Secretary of Labor. The Contractor shall act as specified by the Director, Office of Federal Contract Compliance Programs, to enforce the terms, including action for noncompliance. Such necessary changes in language may be made as shall be appropriate to identify properly the parties and their undertakings.

1.4 52.222-36 EQUAL OPPORTUNITY FOR WORKERS WITH DISABILITIES (JUL 2014)

- (a) Equal opportunity clause. The Contractor shall abide by the requirements of the equal opportunity clause at 41 CFR 60-741.5(a), as of March 24, 2014. This clause prohibits discrimination against qualified individuals on the basis of disability and requires affirmative action by the Contractor to employ and advance in employment qualified individuals with disabilities.

(b) Subcontracts. The Contractor shall include the terms of this clause in every subcontract or purchase order in excess of \$15,000 unless exempted by rules, regulations, or orders of the Secretary, so that such provisions will be binding upon each subcontractor or vendor. The Contractor shall act as specified by the Director, Office of Federal Contract Compliance Programs of the U.S. Department of Labor, to enforce the terms, including action for noncompliance. Such necessary changes in language may be made as shall be appropriate to identify properly the parties and their undertakings.

1.5 52.247-67 SUBMISSION OF TRANSPORTATION DOCUMENTS FOR AUDIT (FEB 2006)

- a) The Contractor shall submit to the address identified below, for prepayment audit, transportation documents on which the United States will assume freight charges that were paid--

- (1) By the Contractor under a cost-reimbursement contract; and
 - (2) By a first-tier subcontractor under a cost-reimbursement subcontract thereunder.
 - (a) Cost-reimbursement Contractors shall only submit for audit those bills of lading with freight shipment charges exceeding \$100. Bills under \$100 shall be retained on-site by the Contractor and made available for on-site audits. This exception only applies to freight shipment bills and is not intended to apply to bills and invoices for any other transportation services.
- (b) Contractors shall submit the above referenced transportation documents to COR.

I. 6 AIDAR 752.7101 VOLUNTARY POPULATION PLANNING ACTIVITIES (JUN 2008)

- (a) Requirements for Voluntary Sterilization Program. None of the funds made available under this contract shall be used to pay for the performance of involuntary sterilization as a method of family planning or to coerce or provide any financial incentive to any individual to practice sterilization.
- (b) Prohibition on Abortion-Related Activities.
- (1) No funds made available under this contract will be used to finance, support, or be attributed to the following activities: (i) procurement or distribution of equipment intended to be used for the purpose of inducing abortions as a method of family planning; (ii) special fees or incentives to any person to coerce or motivate them to have abortions; (iii) payments to persons to perform abortions or to solicit persons to undergo abortions; (iv) information, education, training, or communication programs that seek to promote abortion as a method of family planning; and (v) lobbying for or against abortion. The term “motivate”, as it relates to family planning assistance, shall not be construed to prohibit the provision, consistent with local law, of information or counseling about all pregnancy options.
 - (2) No funds made available under this contract will be used to pay for any biomedical research which relates, in whole or in part, to methods of, or the performance of, abortions or involuntary sterilizations as a means of family planning. Epidemiologic or descriptive research to assess the incidence, extent or consequences of abortions is not precluded.
- (c) The Contractor shall insert this provision in all subcontracts.
- (d) *Voluntary Participation and Family Planning Methods.*
- (1) The Contractor agrees to take any steps necessary to ensure that funds made available under this contract will not be used to coerce any individual to practice methods of family planning inconsistent with such individual's moral, philosophical, or religious beliefs. Further, the Contractor agrees to conduct its activities in a manner which safeguards the rights, health and welfare of all individuals who take part in the program.
 - (2) Activities which provide family planning services or information to individuals, financed in whole or in part under this contract, shall provide a broad range of family planning methods and services available in the country in which the activity is conducted or shall provide information to such individuals regarding where such methods and services may be obtained.
- (e) *Requirements for Voluntary Family Planning Projects.*

- (1) A family planning project must comply with the requirements of this paragraph.
- (2) A project is a discrete activity through which a governmental or nongovernmental organization or public international organization provides family planning services to people and for which funds obligated under this contract, or goods or services financed with such funds, are provided under this contract, except funds solely for the participation of personnel in short-term, widely attended training conferences or programs.
- (3) Service providers and referral agents in the project shall not implement or be subject to quotas or other numerical targets of total number of births, number of family planning acceptors, or acceptors of a particular method of family planning. Quantitative estimates or indicators of the number of births, acceptors, and acceptors of a particular method that are used for the purpose of budgeting, planning, or reporting with respect to the project are not quotas or targets under this paragraph, unless service providers or referral agents in the project are required to achieve the estimates or indicators.
- (4) The project shall not include the payment of incentives, bribes, gratuities or financial rewards to (i) any individual in exchange for becoming a family planning acceptor or (ii) any personnel performing functions under the project for achieving a numerical quota or target of total number of births, number of family planning acceptors, or acceptors of a particular method of contraception. This restriction applies to salaries or payments paid or made to personnel performing functions under the project if the amount of the salary or payment increases or decreases based on a predetermined number of births, number of family planning acceptors, or number of acceptors of a particular method of contraception that the personnel affect or achieve.
- (5) No person shall be denied any right or benefit, including the right of access to participate in any program of general welfare or health care, based on the person's decision not to accept family planning services offered by the project.
- (6) The project shall provide family planning acceptors comprehensible information about the health benefits and risks of the method chosen, including those conditions that might render the use of the method inadvisable and those adverse side effects known to be consequent to the use of the method. This requirement may be satisfied by providing information in accordance with the medical practices and standards and health conditions in the country where the project is conducted through counseling, brochures, posters, or package inserts.
- (7) The project shall ensure that experimental contraceptive drugs and devices and medical procedures are provided only in the context of a scientific study in which participants are advised of potential risks and benefits.
- (8) With respect to projects for which USAID provides, or finances the contribution of, contraceptive commodities or technical services and for which there is no sub-contract or grant under this contract, the organization implementing a project for which such assistance is provided shall agree that the project will comply with the requirements of this paragraph while using such commodities or receiving such services.
- (9) (i) The Contractor shall notify USAID when it learns about an alleged violation in a project

of the requirements of subparagraphs (3), (4), (5) or (7) of this paragraph; and (ii) the Contractor shall investigate and take appropriate corrective action, if necessary, when it learns about an alleged violation in a project of subparagraph (6) of this paragraph and shall notify USAID about violations in a project affecting a number of people over a period of time that indicate there is a systemic problem in the project.

(iii) The Contractor shall provide USAID such additional information about violations as USAID may request.

(f) Additional Requirements for Voluntary Sterilization Programs.

(1) The Contractor shall ensure that any surgical sterilization procedures supported in whole or in part by funds from this contract are performed only after the individual has voluntarily appeared at the treatment facility and has given informed consent to the sterilization procedure.

Informed consent means the voluntary, knowing assent from the individual after being advised of the surgical procedures to be followed, the attendant discomforts and risks, the benefits to be expected, the availability of alternative methods of family planning, the purpose of the operation and its irreversibility, and the option to withdraw consent any time prior to the operation. An individual's consent is considered voluntary if it is based upon the exercise of free choice and is not obtained by any special inducement or any element of force, fraud, deceit, duress, or other forms of coercion or misrepresentation.

(2) Further, the Contractor shall document the patient's informed consent by

(i) a written consent document in a language the patient understands and speaks, which explains the basic elements of informed consent, as set out above, and which is signed by the individual and by the attending physician or by the authorized assistant of the attending physician; or

(ii) when a patient is unable to read adequately a written certification by the attending physician or by the authorized assistant of the attending physician that the basic elements of informed consent above were orally presented to the patient, and that the patient thereafter consented to the performance of the operation. The receipt of this oral explanation shall be acknowledged by the patient's mark on the certification and by the signature or mark of a witness who shall speak the same language as the patient.

(3) The Contractor must retain copies of informed consent forms and certification documents for each voluntary sterilization procedure for a period of three years after performance of the sterilization procedure.

The Contractor shall insert this Alternate I in all subcontracts involving family planning activities.

10.9 Attachment I: Branding and Marking Plan

Note: This is not required as part of the proposal. It is included as information for the Offeror. Will be completed upon award.

Sub Project Number and Name: _1003788_____

Name of Implementing Partner: _____

Name and Title of Partner's Agent: _____

Name and Title of DAI Project Manager: Evan Legé, Associate Project Manager _____

Instructions: This form has been created to provide implementing partners (subcontractors and grantees) and DAI Project Managers with a summary of marking requirements found in the Project's Branding Implementation Plan (BIP). This form must be completed by the DAI Project Manager in conjunction with the agent of the implementing partner. Once completed, the Project Manager must upload the form to TAMIS.

Subproject Activities

Provide a short summary of the activities to be completed including the project location. For example, what materials or equipment will be purchased? What events will take place?

Include 2-3 sentence summary here:

Please place an "X" below for each activity that will take place as part of this Sub project. The implementing partner will be responsible for ensuring the Marking noted in the table below is implemented according to standards and templates provided.

Mark "X"	Activity/Documents	Required Marking
Activities		

Mark “X”	Activity/Documents	Required Marking
Documents		
	Reports	
	Certificates (training or other)	
	Invitations	
	Other (please describe)	

Co- Branding and Co-Marking:

DAI logo must not appear on any USAID funded programmatic material.

Requests for Exceptions or Waivers of Marking Requirements – If you do not feel it is possible to mark one or more of the items or events listed above, please describe below (1) what marking you want to be exempt from (2) how the activity or item meets the requirement for an exception or waiver.

Include full detailed justification here:

10.10 Attachment J: Proposal Checklist

Offeror: _____

Have you?

- ☐ Submitted your proposal to DAI in a sealed envelope to the address (electronic or mailing) as specified in General Instructions above?

Does your proposal include the following?

- ☐ Signed Cover Letter (*use template in Attachment B*)
- ☐ Separate Technical and Cost proposals individually attached and labeled as Volume I and Volume II respectfully.
- ☐ Proposal of the Product or Service that meets the technical requirements as per Attachment A
- ☐ Response to each of the evaluation criteria
- ☐ Documents use to determine Responsibility
- ☐ Evidence of a DUNS Number OR Self Certification for Exemption from DUNS Requirement
- ☐ Past Performance (*use template in Attachment F*)